

Dentsply Sirona

First Quarter 2016

Earnings Presentation

May 6th 2016



Forward Looking Statements

This conference call contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These statements can be identified by the use of forward-looking terminology, including "may," "believe," "will," "expect," "anticipate," "estimate," "plan," "intend," "project," "forecast," or other similar words. Statements contained in this press release are based on information presently available to the Company and assumptions that the Company believe to be reasonable. The Company is not assuming any duty to update this information if those facts change or if the assumptions are no longer believed to be reasonable. Investors are cautioned that all such statements involve risks and uncertainties, and important factors could cause actual events or results to differ materially from those indicated by such forward-looking statements. These risk factors include, without limitation; risks that the new businesses will not be integrated successfully; risks that the combined companies will not realize the estimated cost savings, synergies and growth, or that such benefits may take longer to realize than expected; risks relating to unanticipated costs of integration, including operating costs, customer loss or business disruption being greater than expected; unanticipated changes relating to competitive factors in the industries in which the Company operates; the ability to hire and retain key personnel; reliance on and integration of information technology systems; international, national or local economic, social or political conditions that could adversely affect the Company or its customers; risks associated with assumptions made in connection with critical accounting estimates and legal proceedings; the ability to attract new customers and retain existing customers in the manner anticipated; the continued strength of dental and medical device markets; the timing, success and market reception for our new and existing products; uncertainty regarding governmental actions with respect to dental and medical products; outcome of litigation and/or governmental enforcement actions; volatility in the capital markets or changes in our credit ratings; continued support of our products by influential dental and medical professionals; our ability to successfully integrate acquisitions; risks associated with foreign currency exchange rates; risks associated with our competitors' introduction of generic or private label products; our ability to accurately predict dealer and customer inventory levels; our ability to successfully realize the benefits of any cost reduction or restructuring efforts; our ability to obtain a supply of certain finished goods and raw materials from third parties; changes in the general economic environment that could affect the business; and the potential of international unrest, economic downturn or effects of currencies, tax assessments, tax adjustments, anticipated tax rates, raw material costs or availability, benefit or retirement plan costs, or other regulatory compliance costs. The foregoing list of factors is not exhaustive.

Additional information regarding these and other risk factors and uncertainties that may affect the Company's business and may cause actual results to differ materially from these forward-looking statements, please refer to the Company's most recently filed Annual Report on Form 10-K, subsequent Quarterly Reports on Form 10-Q, Current Reports on Form 8-K and other documents filed from time to time with the SEC. The Company does not give any assurance (1) that it will achieve its expectations, or (2) concerning any result or the timing thereof, in each case, with respect to any regulatory action, administrative proceedings, government investigations, litigation, warning letters, consent decree, cost reductions, business strategies, earnings or revenue trends or future financial results.

Non-GAAP Financial Measures

In addition to the results reported in accordance with US GAAP, the Company provides adjusted net income attributable to Dentsply Sirona and adjusted earnings per diluted common share (“adjusted EPS”). The Company discloses adjusted net income attributable to Dentsply Sirona International to allow investors to evaluate the performance of the Company’s operations exclusive of certain items that impact the comparability of results from period to period and may not be indicative of past or future performance of the normal operations of the Company and certain large non-cash charges related to purchased intangible assets. The Company believes that this information is helpful in understanding underlying operating trends and cash flow generation.

Adjusted net income and adjusted EPS are important internal measures for the Company. Senior management receives a monthly analysis of operating results that includes adjusted net income and adjusted EPS and the performance of the Company is measured on this basis along with other performance metrics.

The adjusted net income attributable to Dentsply Sirona consists of net income attributable to Dentsply Sirona adjusted to exclude the net of tax impact of the following:

(1) Business combination related costs. These adjustments include costs related to integrating and consummating recently acquired businesses and costs, gains and losses related to the disposal of businesses or product lines. These items are irregular in timing and as such may not be indicative of past and future performance of the Company and are therefore excluded to allow investors to better understand underlying operating trends.

(2) Restructuring, restructuring program related costs and other costs. These adjustments include costs related to the implementation of restructuring initiatives as well as certain other costs. These costs can include, but are not limited to, severance costs, facility closure costs, lease and contract termination costs, related professional service costs, duplicate facility and labor costs associated with specific restructuring initiatives, as well as, legal settlements and impairment of assets. These items are irregular in timing, amount and impact to the Company’s financial performance. As such, these items may not be indicative of past and future performance of the Company and are therefore excluded for the purpose of understanding underlying operating trends.

(3) Amortization of purchased intangible assets. This adjustment excludes the periodic amortization expense related to purchased intangible assets. Beginning in 2011, the Company began recording large non-cash charges related to the values attributed to purchased intangible assets. As such, amortization expense has been excluded from adjusted net income attributed to Dentsply Sirona to allow investors to evaluate and understand operating trends excluding these large non-cash charges.

(4) Credit risk and fair value adjustments. These adjustments include both the cost and income impacts of adjustments in certain assets and liabilities including the Company’s pension obligations, that are recorded through net income which are due solely to the changes in fair value and credit risk.

These items can be variable and driven more by market conditions than the Company’s operating performance. As such, these items may not be indicative of past and future performance of the Company and therefore are excluded for comparability purposes.

(5) Certain fair value adjustments related to an unconsolidated affiliated company. This adjustment represents the fair value adjustment of the unconsolidated affiliated company’s convertible debt instrument held by the Company. The affiliate is accounted for under the equity method of accounting. The fair value adjustment is driven by open market pricing of the affiliate’s equity instruments, which has a high degree of variability and may not be indicative of the operating performance of the affiliate or the Company.

(6) Income tax related adjustments. These adjustments include both income tax expenses and income tax benefits that are representative of income tax adjustments mostly related to prior periods, as well as the final settlement of income tax audits, and discrete tax items resulting from the implementation of restructuring initiatives. These adjustments are irregular in timing and amount and may significantly impact the Company’s operating performance. As such, these items may not be indicative of past and future performance of the Company and therefore are excluded for comparability purposes.

Adjusted earnings per diluted common share is calculated by dividing adjusted net income attributable to Dentsply Sirona by diluted weighted-average common shares outstanding. Adjusted net income attributable to Dentsply Sirona and adjusted earnings per diluted common share are considered measures not calculated in accordance with US GAAP, and therefore are non-US GAAP measures. These non-US GAAP measures may differ from other companies. Income tax related adjustments may include the impact to adjust the interim effective income tax rate to the expected annual effective tax rate. The non-US GAAP financial information should not be considered in isolation from, or as a substitute for, measures of financial performance prepared in accordance with US GAAP.

The Company defines “constant currency sales growth” as the increase or decrease in net sales from period to period excluding precious metal content and the impact of changes in foreign currency exchange rates. This impact is calculated by comparing current-period revenues to prior-period revenues, with both periods converted at the U.S. dollar to local currency average foreign exchange rate for each month of the prior period, for the currencies in which the Company does business.

The Company defines “internal sales growth” as constant currency sales growth excluding the impacts of net acquisitions and divestitures, merger accounting impacts and discontinued products.

Q1 2016 Performance Summary

- Successfully completed transformational merger
 - Dentsply Sirona begins commercial activities: empowering dental professionals to provide better, safer, faster dental care
 - Repurchased \$500 MM of stock and increased dividend by 7%
- Reported net sales increased 17.7%
 - Constant currency growth* for the combined businesses** was 6.5%
 - Internal sales growth^ for the combined businesses was 5.5%
 - Excludes impact of discontinued products of ~-70bps
- Q1 GAAP EPS of \$0.70 grew 56%, Non-GAAP adjusted EPS grew 17% to \$0.69
 - Strong performance despite ~7% currency headwind and 25% increase in share count

*The Company defines “constant currency sales growth” as the increase or decrease in net sales from period to period excluding precious metal content and the impact of changes in foreign currency exchange rates. This impact is calculated by comparing current-period revenues to prior-period revenues, with both periods converted at the U.S. dollar to local currency average foreign exchange rate for each month of the prior period, for the currencies in which the Company does business.

The Company defines “internal sales growth” as constant currency sales growth excluding the impacts of net acquisitions and divestitures, merger accounting impacts and discontinued products.

**“Sales of our combined businesses” combines the historical consolidated revenues of Dentsply and Sirona, giving effect to the merger as if it had been consummated at January 1, 2015. Reported sales growth reflects the underlying sales growth with 1 month of the legacy Sirona business.

^The Company defines “internal sales growth” as the increase or decrease in net sales from period to period, excluding (1) precious metal content; (2) the impact of changes in currency exchange rates; (3) net acquisition sales; and (4) the impact of discontinued product lines.

Q1 2016 Internal Growth By Region

Consolidated internal growth for combined businesses: Q1 2016 +5.5%

United States

Q1 Constant currency: +8.8%

Q1 Internal growth: +5.7%

Europe

Q1 Constant currency: +3.2%

Q1 Internal growth: +4.1%

Rest of World

Q1 Constant currency: +8.4%

Q1 Internal growth: +7.5%

Leading Product Portfolio for Sustainable Profitable Growth

Dental & Healthcare Consumables Segment

~53% of 2015 Sales

Preventive



Restorative



Prosthetics



Instruments



Endodontics



Healthcare



Technologies Segment

~47% of 2015 Sales

CAD/CAM



Imaging



Treatment Centers



Implants



Orthodontics



Q1 2016 Segment Performance Summary

- **Dental and Healthcare Consumables** had constant currency sales growth of 3.9% for the combined businesses
 - Excluding acquisitions, divestitures, and discontinued products internal sales growth was 4.5%
 - Sales growth in this segment was equally strong in all regions
- **Technologies** had constant currency sales growth of 9.6% for the combined businesses
 - Excluding acquisitions and divestitures, internal sales growth was 6.8%
 - Sales growth in this segment reflects increased demand across all regions with the U.S. and Rest of World regions leading the growth

Q1 Income Statement Highlights

	\$s in millions		
	1Q16	1Q15	Growth
GAAP Reported Revenues	\$ 772.6	\$ 656.3	17.7%
Combined Businesses* Constant Currency Growth			6.5%
Combined Businesses Internal Growth			5.5%
Cost of Goods Sold	353.7	282.9	25.0%
Gross Profit	418.9	373.4	12.1%
SG&A	342.1	270.3	26.5%
Restructuring & Other Costs	4.1	5.4	-24.0%
Operating Income	72.7	97.7	-25.5%
<i>Reported Operating Income Margin</i>	<i>9.4%</i>	<i>14.8%</i>	
Adjusted operating income margin	22.2%	18.8%	
Net Interest Expense (Income)	8.7	10.0	
Other Expense (Income)	-3.4	0.5	
Income Before Taxes	67.4	87.2	-22.7%
(Benefit) Provision for Income Taxes	-57.9	18.9	
Equity in net loss of unconsolidated affiliated company	-	-4.3	
Net Income	125.3	64.0	95.7%
GAAP EPS (diluted)	\$ 0.70	\$ 0.45	55.6%
Non-GAAP Adjusted Net Income	\$ 122.4	\$ 84.1	45.5%
Non-GAAP Adjusted EPS	\$ 0.69	\$ 0.59	16.9%

*"Combined businesses" combines the historical consolidated revenues of Dentsply and Sirona, giving effect to the merger as if it had been consummated on January 1, 2015.

Q1 Cash Flow Summary

	\$s in millions		
	1Q16	1Q15	Growth
Net Income	\$ 125.3	\$ 64.0	95.7%
Depreciation & Amortization	45.3	30.2	
Deferred Income Taxes	-80.4	20.2	
Changes in operating assets and liabilities, net of acquisitions:	-82.4	-55.6	
All Other	-7.1	6.7	
Net Cash Provided by Operating Activities	0.7	65.5	
Capital expenditures	-20.8	-16.2	
Acquired Cash in Sirona merger	522.3	0	
All Other	2.9	7.7	
Net Cash Provided by Investing Activities	504.4	-8.5	
Cash Paid For Treasury Stock	-428.8	-85.0	
Cash Dividends Paid	-10.1	-9.5	
Cash paid for acquisition of noncontrolling interests of consolidated subsidiary	0	-80.5	
All Other	-33.9	74.6	
Net Cash Used in Financing Activities	-472.8	-100.5	
Effects of Exchange Rates	6.2	-7.6	
Net increase (decrease) in cash & cash equivalents	38.5	(51.0)	
Cash & Cash Equivalents at Beginning of Period	284.6	151.6	
Cash & Cash Equivalents at End of Period	\$ 323.1	\$ 100.6	221.1%

2016 Financial Guidance and Key Inputs

Guidance

- Non-GAAP Adjusted EPS in the range of \$2.70 to \$2.80

Key inputs

- Constant currency revenue growth of 4% to 6%
 - At current exchange rates, this translates to a range of \$3.73B - \$3.81B
 - Assumes 1% of acquisition growth and 3% to 5% internally generated sales growth
- At current exchange rates, adjusted operating margins of 21% to 22%
- Adjusted Tax rate expected to be ~23%
- Fx headwind at current exchange rates ~10 cents
- Share count expected to be in the range of 220 and 225 million

Q1 Summary

- **Successful completion of merger**
- **Strong start as a combined business**
- **Solid business momentum**
- **Unrivaled commitment to innovation with a robust new product pipeline**
- **Strong financial profile and large, flexible balance sheet**
- **Dentsply Sirona well positioned to grow profitably in 2016 and beyond**

NON-GAAP RECONCILIATION: Q1 2016

DENTSPLY SIRONA INC. CONSOLIDATED STATEMENTS OF INCOME (in millions) (unaudited)	GAAP THREE MONTHS ENDED						NON-GAAP THREE MONTHS ENDED	
	March 31, 2016	Amortization of Purchased Intangible Assets	Business Combination Related Costs and Fair Value Adjustments	Income Tax Related Adjustments	Restructuring, Restructuring Program Related Costs and Other Costs	Credit Risk and Fair Value Adjustments	Total Non-GAAP Adjustments	March 31, 2016
NET SALES	\$ 772.6	\$ -	\$ 8.8	\$ -	\$ -	\$ -	\$ 8.8	\$ 781.4
NET SALES-without precious metals	754.5	-	8.8	-	-	-	8.8	763.3
GROSS PROFIT	418.9	10.9	33.0	-	(0.5)	0.5	43.9	462.8
% OF NET SALES-without precious metals	55.5%							60.6%
SG&A EXPENSES	342.1	(10.9)	(35.8)	-	(1.3)	(0.8)	(48.8)	293.3
% OF NET SALES-without precious metals	45.3%							38.4%
RESTRUCTURING AND OTHER COSTS	4.1	-	-	-	(4.1)	-	(4.1)	-
INCOME FROM OPERATIONS	72.7	21.8	68.8	-	4.9	1.3	96.8	169.5
% OF NET SALES-without precious metals	9.6%							22.2%
NET INTEREST AND OTHER EXPENSE	5.3	-	(0.4)	-	4.9	0.4	4.9	10.2
PRE-TAX INCOME	67.4	21.8	69.2	-	-	0.9	91.9	159.3
INCOME TAXES	(57.9)	6.3	14.9	71.8	1.3	0.2	94.5	36.6
	-85.9%							23.0%
EQUITY EARNINGS (LOSS) OF UNCONSOLIDATED AFFILIATES	-	-	-	-	-	-	-	-
LESS: NET INCOME/(LOSS) ATTRIBUTABLE TO THE NON-CONTROLLING INTERESTS	0.3	-	-	-	-	-	-	0.3
NET INCOME ATTRIBUTABLE TO DENTSPLY SIRONA	\$ 125.0	\$ 15.5	\$ 54.3	\$ (71.8)	\$ (1.3)	\$ 0.7	\$ (2.6)	\$ 122.4
% OF NET SALES-without precious metals	16.6%							16.0%
EARNINGS PER SHARE - DILUTED	\$ 0.70	\$ 0.10	\$ 0.30	\$ (0.40)	\$ (0.01)	\$ -	\$ (0.01)	\$ 0.69

NON-GAAP RECONCILIATION: Q1 2015

DENTSPLY SIRONA INC.
CONSOLIDATED STATEMENTS OF INCOME
(in millions)
(unaudited)

GAAP
THREE MONTHS ENDED

NON-GAAP
THREE MONTHS ENDED

	March 31, 2015	Amortization of Purchased Intangible Assets	Certain Fair Value Adjustments Related to an Unconsolidated Affiliated Company	Restructuring, Program Related Costs and Other Costs	Credit Risk and Fair Value Adjustments	Business Combination Related Costs and Fair Value Adjustments	Income Tax Related Adjustments	Rounding	Total Non-GAAP Adjustments	March 31, 2015
NET SALES	\$ 656.3	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 656.3
NET SALES-without precious metals	631.5	-	-	-	-	-	-	-	-	631.5
GROSS PROFIT	373.4	3.1	-	0.1	0.7	0.7	-	-	4.6	378.0
% OF NET SALES-without precious metals	59.1%									59.9%
SG&A EXPENSES	270.3	(7.8)	-	(0.9)	(1.3)	(0.7)	-	-	(10.7)	259.6
% OF NET SALES-without precious metals	42.8%									41.1%
RESTRUCTURING AND OTHER COSTS	5.4	-	-	(5.4)	-	-	-	-	(5.4)	-
INCOME FROM OPERATIONS	97.7	10.9	-	6.4	2.0	1.4	-	-	20.7	118.4
% OF NET SALES-without precious metals	15.5%									18.7%
NET INTEREST AND OTHER EXPENSE	10.5	-	-	-	(0.9)	-	-	-	(0.9)	9.6
PRE-TAX INCOME	87.2	10.9	-	6.4	2.9	1.4	-	-	21.6	108.8
INCOME TAXES	18.9	3.3	-	1.9	0.9	0.4	(0.4)	-	6.1	25.0
	21.7%									23.0%
EQUITY EARNINGS (LOSS) OF UNCONSOLIDATED AFFILIATES	(4.3)	-	4.6	-	-	-	-	-	4.6	0.3
LESS: NET INCOME/(LOSS) ATTRIBUTABLE TO THE NON-CONTROLLING INTERESTS	-	-	-	-	-	-	-	-	-	-
NET INCOME ATTRIBUTABLE TO DENTSPLY SIRONA	\$ 64.0	\$ 7.6	\$ 4.6	\$ 4.5	\$ 2.0	\$ 1.0	\$ 0.4	\$ -	\$ 20.1	\$ 84.1
% OF NET SALES-without precious metals	10.1%									13.3%
EARNINGS PER SHARE - DILUTED	\$ 0.45	\$ 0.06	\$ 0.03	\$ 0.03	\$ 0.01	\$ -	\$ -	\$ 0.01	\$ 0.14	\$ 0.59

Adjusted Operating Income Reconciliation

DENTSPLY SIRONA INC. AND SUBSIDIARIES

(In millions, except percentages)
(unaudited)

Operating Income Summary:

The following tables present the reconciliation of reported US GAAP operating income in total and on a percentage of net sales, excluding precious metal content, to the non-US GAAP financial measures.

Three Months Ended March 31, 2016

	Operating Income (Loss)
Operating Income	\$ 72.7
Percentage of Net Sales, Excluding Precious Metal Content	9.6%
Business Combination Related Costs and Fair Value Adjustments	68.8
Amortization of Purchased Intangible Assets	21.8
Restructuring Program Related Costs and Other Costs	4.9
Credit Risk and Fair Value Adjustments	1.3
Adjusted Non-US GAAP Operating Income	\$ 169.5
Percentage of Net Sales, Excluding Precious Metal Content	22.2%

Three Months Ended March 31, 2015

	Operating Income (Loss)
Operating Income	\$ 97.7
Percentage of Net Sales, Excluding Precious Metal Content	15.5%
Amortization of Purchased Intangible Assets	10.9
Restructuring Program Related Costs and Other Costs	6.4
Credit Risk and Fair Value Adjustments	2.0
Business Combination Related Costs and Fair Value Adjustments	1.4
Adjusted Non-US GAAP Operating Income	\$ 118.4
Percentage of Net Sales, Excluding Precious Metal Content	18.7%

Combined Businesses Sales Reconciliation

For the full three month period ended March 31, 2016, sales of our combined businesses grew 6.5% on a constant currency basis. This includes a benefit of 1.7% from net acquisitions and was unfavorably impacted by discontinued products by approximately 0.7%, which leads to internal growth of 5.5%. Net sales, excluding precious metal content, were negatively impacted by approximately 2.6% due to the strengthening of the U.S. dollar over the prior year period. A reconciliation of reported net sales to net sales, excluding precious metal content, of the combined business for the full three month period ended March 31, 2016 and 2015, respectfully, is as follows:

(in millions, except percentages)	Q1 2016	Q1 2015	Variance
Net sales	\$ 772.6	\$ 656.3	17.7%
Less: precious metal content of sales	18.1	24.8	(27.0%)
Net sales, excluding precious metal content	754.5	631.5	19.5%
Sirona net sales (a)	160.7	257.3	(37.5%)
Merger related adjustments (b)	8.8	—	NM
Elimination of intercompany net sales	(0.4)	(0.5)	(20.0%)
Non-US GAAP combined business, net sales, excluding precious metal content	\$ 923.6	\$ 888.3	4.0%
Foreign Exchange Impact			(2.6%)
Constant Currency Growth			6.5%
Net Acquisitions			1.7%
Discontinued Products			(0.7%)
Internal Growth			5.5%

(a) Represents Sirona sales for January and February 2016, and the quarter ended March 31, 2015.

(b) Represents an adjustment to recognize deferred subscription and warranty revenue that was eliminated under business combination accounting standards.

NM - Not meaningful

Combined Businesses Sales Reconciliation - Geographies

In the U.S. for the full three month period ended March 31, 2016, sales of our combined businesses grew 8.8% on a constant currency basis. This includes a benefit of 3.6% from net acquisitions and was unfavorably impacted by discontinued products by approximately 0.5%, which results in internal growth of 5.7%.

In Europe, for the full three month period ended March 31, 2016, sales of our combined businesses grew 3.2% on a constant currency basis. This includes an unfavorable impact of discontinued products of approximately 1.0%, which results in internal growth of 4.1%. Net sales, excluding precious metal content, were negatively impacted by approximately 2.8% due to the strengthening of the U.S. dollar over the prior year period. Internal sales growth in Europe was balanced across both segments.

In Rest of World, for the full three month period ended March 31, 2016, sales of our combined businesses grew 8.4% on a constant currency basis. This includes a benefit of 1.4% from net acquisitions and was unfavorably impacted by discontinued products by approximately 0.5%, which results in internal growth of 7.5%. Net sales, excluding precious metal content, were negatively impacted by approximately 5.6% due to the strengthening of the U.S. dollar over the prior year period

(in millions, except percentages)	Q1 2016				Q1 2016 Growth				Q1 2015			
	US	Europe	ROW	Total	US	Europe	ROW	Total	US	Europe	ROW	Total
Net sales	\$ 279.7	\$ 311.2	\$ 181.7	\$ 772.6	16.2 %	10.3 %	36.2 %	17.7 %	\$ 240.7	\$ 282.2	\$ 133.4	\$ 656.3
Less: precious metal content of sales	1.3	11.3	5.5	18.1					2.1	16.0	6.7	24.8
Net sales, excluding precious metal content	278.4	299.9	176.2	754.5	16.7%	12.7%	39.1%	19.5%	238.6	266.2	126.7	631.5
Sirona net sales (a)	60.5	48.2	52.0	160.7					81.2	81.0	95.1	257.3
Merger related adjustments (b)	8.8	—	—	8.8					—	—	—	—
Elimination of intercompany net sales	(0.1)	(0.3)	—	(0.4)					(0.1)	(0.6)	0.2	(0.5)
Non-US GAAP combined business, net sales, excluding precious metal content	\$ 347.6	\$ 347.8	\$ 228.2	\$ 923.6	8.7%	0.3%	2.8%	4.0%	\$ 319.7	\$ 346.6	\$ 222.0	\$ 888.3
Foreign Exchange Impact					(0.1)%	(2.8)%	(5.6)%	(2.6)%				
Constant Currency Growth					8.8%	3.2%	8.4%	6.5%				
Net Acquisitions					3.6%	—%	1.4%	1.7%				
Discontinued Products					(0.5)%	1.0%	(0.5)%	(0.7)%				
Internal Growth					5.7%	4.1%	7.5%	5.5%				

(a) Represents Sirona sales for January and February 2016, and the quarter ended March 31, 2015

(b) Represents an adjustment to recognize deferred subscription and warranty revenue that was eliminated under business combination accounting standards.

Combined Businesses Sales Reconciliation - Segments

For Dental and Healthcare Consumables, for the full three month period ended March 31, 2016, sales of our combined businesses grew 3.9% on a constant currency basis. This includes a benefit of 0.7% from net acquisitions and was unfavorably impacted by discontinued products by approximately 1.2%, which results in internal growth of 4.5%. Net sales, excluding precious metal content, were negatively impacted by approximately 2.8% due to the strengthening of the U.S. dollar over the prior year period.

For Technologies, for the full three month period ended March 31, 2016, sales of our combined businesses grew 9.6% on a constant currency basis. This includes a benefit of 2.8% from net acquisitions which results in internal growth of 6.8%. Net sales, excluding precious metal content, were negatively impacted by approximately 2.3% due to the strengthening of the U.S. dollar over the prior year period.

(in millions, except percentages)	Q1 2016			Q1 2016 Growth			Q1 2015		
	Consumables	Technologies	Total	Consumables	Technologies	Total	Consumables	Technologies	Total
Net sales	\$ 488.8	\$ 283.8	\$ 772.6	1.8 %	61.1 %	17.7 %	\$ 480.1	\$ 176.2	\$ 656.3
Less: precious metal content of sales	17.9	0.2	18.1				24.6	0.2	24.8
Net sales, excluding precious metal content	470.9	283.6	754.5	3.4 %	61.1 %	19.5 %	455.5	176.0	631.5
Sirona net sales (a)	15.7	145.0	160.7				25.7	231.6	257.3
Merger related adjustments (b)	—	8.8	8.8				—	—	—
Elimination of intercompany net sales	(0.4)	—	(0.4)				(0.5)	—	(0.5)
Non-US GAAP combined business, net sales, excluding precious metal content	\$ 486.2	\$ 437.4	\$ 923.6	1.2%	7.3%	4.0%	\$ 480.7	\$ 407.6	\$ 888.3
Foreign Exchange Impact				(2.8%)	(2.3%)	(2.6%)			
Constant Currency Growth				3.9%	9.6%	6.5%			
Net Acquisitions				0.7%	2.8%	1.7%			
Discontinued Products				(1.2%)	—%	(0.7%)			
Internal Growth				4.5%	6.8%	5.5%			

(a) Represents Sirona sales for January and February 2016, and the quarter ended March 31, 2015.

(b) Represents an adjustment to recognize deferred subscription and warranty revenue that was eliminated under business combination accounting standards.

Historical Revenue Performance – By Segment

	2015				
	Q1	Q2	Q3	Q4	FY
US					
Revenue	\$ 319.7	\$ 353.6	\$ 345.7	\$ 346.1	\$ 1,365.3
Absolute Growth	4.8%	1.7%	8.6%	8.4%	5.8%
FX Impact	-0.2%	-0.2%	-0.1%	-0.1%	-0.1%
Constant Currency Growth	4.9%	1.9%	8.7%	8.5%	5.9%
Acquisitions/Divestitures	-0.6%	-0.4%	3.4%	2.7%	1.3%
Impact of Disc. Products	0.3%	0.2%	0.3%	0.3%	0.1%
Internal Growth	5.8%	2.5%	5.7%	6.0%	4.7%
EUROPE					
Revenue	\$ 346.7	\$ 375.2	\$ 334.9	\$ 354.3	\$ 1,413.1
Absolute Growth	-15.8%	-11.1%	-16.2%	-13.0%	-14.1%
FX Impact	-16.7%	-19.4%	-14.2%	-12.1%	-15.6%
Constant Currency Growth	1.0%	8.3%	-2.0%	-1.0%	1.5%
Acquisitions/Divestitures	0.5%	-0.3%	-0.2%	-0.1%	0.0%
Impact of Disc. Products	0.3%	0.3%	0.2%	0.9%	0.2%
Internal Growth	0.9%	8.9%	-1.7%	-0.1%	1.8%
ROW					
Revenue	\$ 222.0	\$ 251.3	\$ 253.2	\$ 249.2	\$ 975.7
Absolute Growth	-12.6%	-3.1%	0.0%	-2.9%	-4.6%
FX Impact	-11.0%	-13.9%	-16.7%	-11.3%	-13.2%
Constant Currency Growth	-1.6%	10.8%	16.7%	8.4%	8.6%
Acquisitions/Divestitures	-0.2%	-0.3%	-0.3%	1.9%	0.3%
Impact of Disc. Products	-	-	-	-	-
Internal Growth	-1.4%	11.1%	17.1%	6.5%	8.3%

	2015				
	Q1	Q2	Q3	Q4	FY
TECHNOLOGY					
Revenue	\$ 407.6	\$ 466.2	\$ 436.5	\$ 462.8	\$ 1,773.1
Absolute Growth	-9.4%	-1.5%	-0.6%	0.2%	-2.8%
FX Impact	-10.2%	-11.9%	-10.9%	-7.5%	-10.2%
Constant Currency Growth	0.8%	10.4%	10.3%	7.7%	7.3%
Acquisitions/Divestitures	0.0%	0.0%	2.6%	2.2%	1.2%
Impact of Disc. Products	-	-	-	-	-
Internal Growth	0.8%	10.4%	7.7%	5.5%	6.2%
CONSUMABLES					
Revenue	\$ 480.7	\$ 513.9	\$ 497.2	\$ 486.8	\$ 1,978.6
Absolute Growth	-7.6%	-7.5%	-6.5%	-6.7%	-7.1%
FX Impact	-9.8%	-11.2%	-9.6%	-8.4%	-9.8%
Constant Currency Growth	2.2%	3.7%	3.1%	1.7%	2.7%
Acquisitions/Divestitures	-0.1%	-0.6%	-0.4%	0.7%	-0.1%
Impact of Disc. Products	0.5%	0.4%	0.4%	1.0%	0.3%
Internal Growth	2.8%	4.7%	3.9%	2.1%	3.1%
TOTAL					
Revenue	\$ 888.3	\$ 980.1	\$ 933.7	\$ 949.6	\$ 3,751.7
Absolute Growth	-8.5%	-4.8%	-3.8%	-3.4%	-5.1%
FX Impact	-10.0%	-11.5%	-10.2%	-8.0%	-10.0%
Constant Currency Growth	1.5%	6.8%	6.4%	4.5%	4.8%
Acquisitions/Divestitures	-0.1%	-0.3%	0.9%	1.4%	0.5%
Impact of Disc. Products	0.3%	0.2%	0.2%	0.5%	0.1%
Internal Growth	1.8%	7.3%	5.6%	3.7%	4.5%

Thank You

