



DENTSPLY SIRONA WORLD 2021

THE **ULTIMATE** DENTAL EXPERIENCE

Forward-Looking Statements and Associated Risks

All statements in this presentation that do not directly and exclusively relate to historical facts constitute “forward-looking statements.” These statements represent current expectations and beliefs, and no assurance can be given that the results described in such statements will be achieved. Such statements are subject to numerous assumptions, risks, uncertainties and other factors that could cause actual results to differ materially from those described in such statements, many of which are outside of our control. Furthermore, many of these risks and uncertainties are currently amplified by and may continue to be amplified by or may, in the future, be amplified by, the novel coronavirus (“COVID-19”) pandemic and the impact of varying private and governmental responses that affect our customers, employees, vendors and the economies and communities where they operate. For a written description of these factors, see the section titled “Risk Factors” in Dentsply Sirona’s Annual Report on Form 10-K for the fiscal year ended December 31, 2020 and any updating information in subsequent SEC filings including the Company’s Quarterly Report on Form 10-Q for the quarterly period ending June 30, 2021. No assurance can be given that any expectation, belief, goal or plan set forth in any forward-looking statement can or will be achieved, and readers are cautioned not to place undue reliance on such statements which speak only as of the date they are made. We do not undertake any obligation to update or release any revisions to any forward-looking statement or to report any events or circumstances after the date of this press release or to reflect the occurrence of unanticipated events.



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Investment Community Meeting Agenda

- Welcome & Introductions
- Opening Comments
- Feature Topics
 - Digital
 - Clear Aligners
 - Implants and Endodontics
- Q&A

Meet the Leadership Team



Don Casey
CEO



Jorge Gomez
EVP and CFO



Walter Petersohn
Chief Commercial Officer



Cord Staehler
Chief Technology Officer



Lisa Yankie
CHRO



Matt Coggin
Chief Strategy Officer



Neeraj Gunsagar
CEO of Byte



Chidam Chidambaram
SureSmile Leader



Dan Key
Chief Supply Chain Officer



Erania Brackett
Chief Marketing Officer



Eric Bruno
NA Commercial Leader

What we have been up to

Growth

Margin Improvement

Culture

Pandemic Management

Restructuring Progress

Supply Chain Consolidation

Vision

We transform dentistry to improve oral health globally.

Purpose & Mission

Every day, we empower millions of customers by proudly creating innovative solutions for healthy smiles.

Values

AGILE

We innovate.

We challenge ourselves constantly.

We act quickly.

ACCOUNTABLE

We hold ourselves and each other accountable.

RESPECTFUL

We listen. We foster diversity and inclusion.

We respect the communities in which we live and work.

COLLABORATIVE

We are good partners.

We learn from each other. We are one team. We have fun.

TRUSTWORTHY

Our customers can rely on us.

We can rely on each other. We empower our people.

Operating Principles

- We approach customers as ONE Company, and they are core to everything we do.
- We create innovative solutions that customers love to use.
- We think and act with positive intent and the highest integrity.
- We operate sustainably in everything we do.
- We use our size and global breadth to our advantage.

Innovations over the last 18 months

CEREC 5.2
SureSmile 7.6



ProTaper Ultimate
“The Trifecta”



Axeos
3D wide field of view



SureSmile
Major product launch
VPro



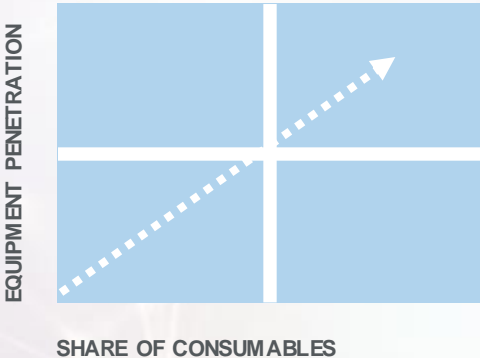
Dentsply Sirona Implants
Digital Implant Company



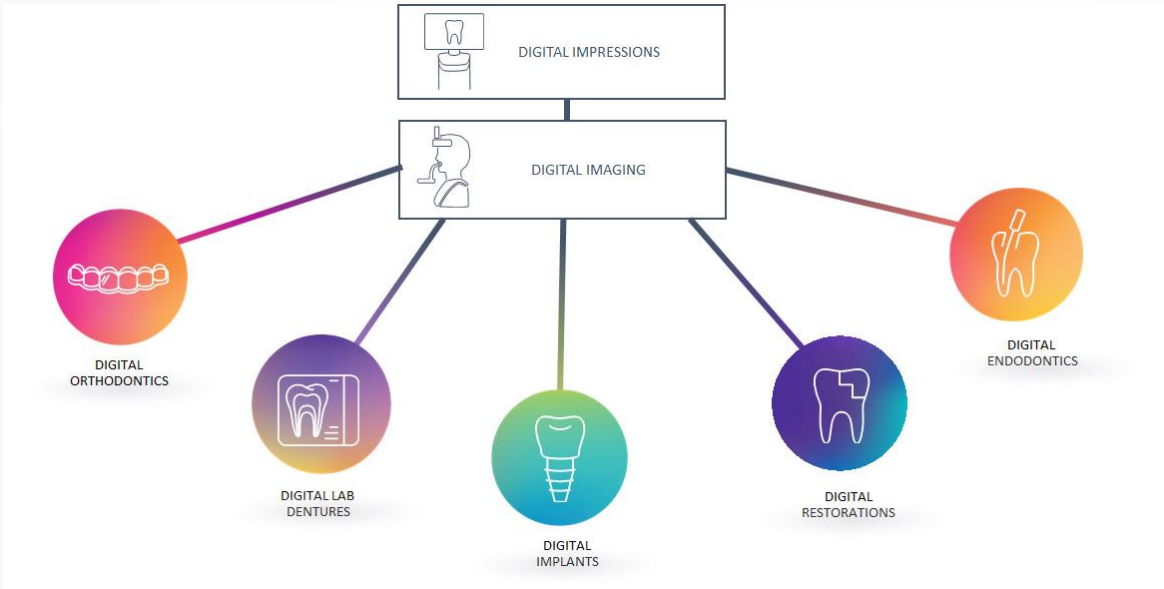
And there is more to come.

Innovation, Education, and Connected Workflows

**A HEALTHY
PRACTICE=
A FULLY
CONNECTED
PRACTICE**



**TECHNOLOGY
ENABLING
5 POWERFUL
WORKFLOWS**



**1 STOP SHOP
PROCEDURAL
SOLUTIONS &
PRACTICE SUPPORT**

DS Activate™

**One DS
+ POINTS**
MAKING MORE SMILES - REWARDS PROGRAM

**Clinical Accelerator
ADVANCED TRAINING**

Dentsply
Sirona



Leading
the digital
dentistry
revolution

Artificial
Intelligence

Machine
Learning

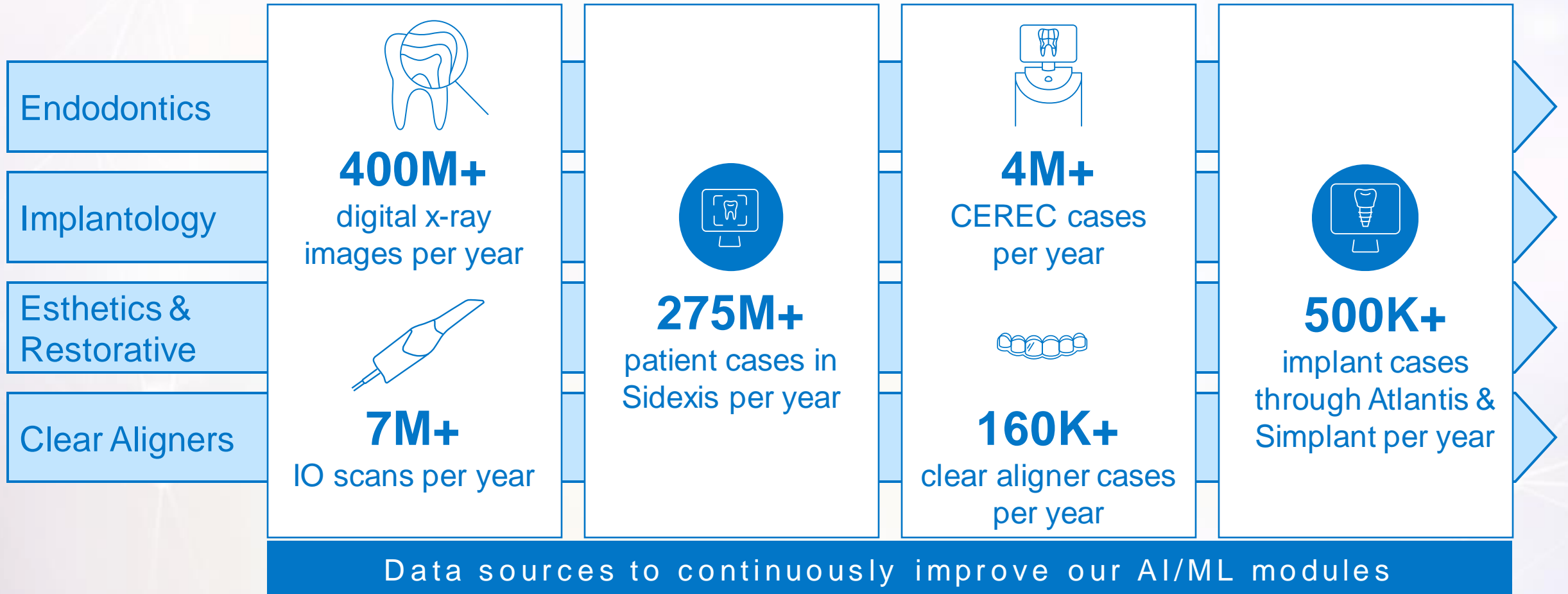
Advanced
Analytics

Cord Staehler

Chief Technology Officer



Our installed base and digital services power 650M+ digitally enabled patient cases every year



Note: rounded numbers

Dentsply Sirona has deployed AI and machine learning in our offerings to meet our customer needs since 2007



We leverage AI / ML to enable our customers to...

Grow their practices

- **Diagnose** oral health issues accurately
- Increase **case acceptance**
- **Confidence** in complex procedures

Run their practices more efficiently

- **Save time** in executing treatments
- **Reduce costs** of care

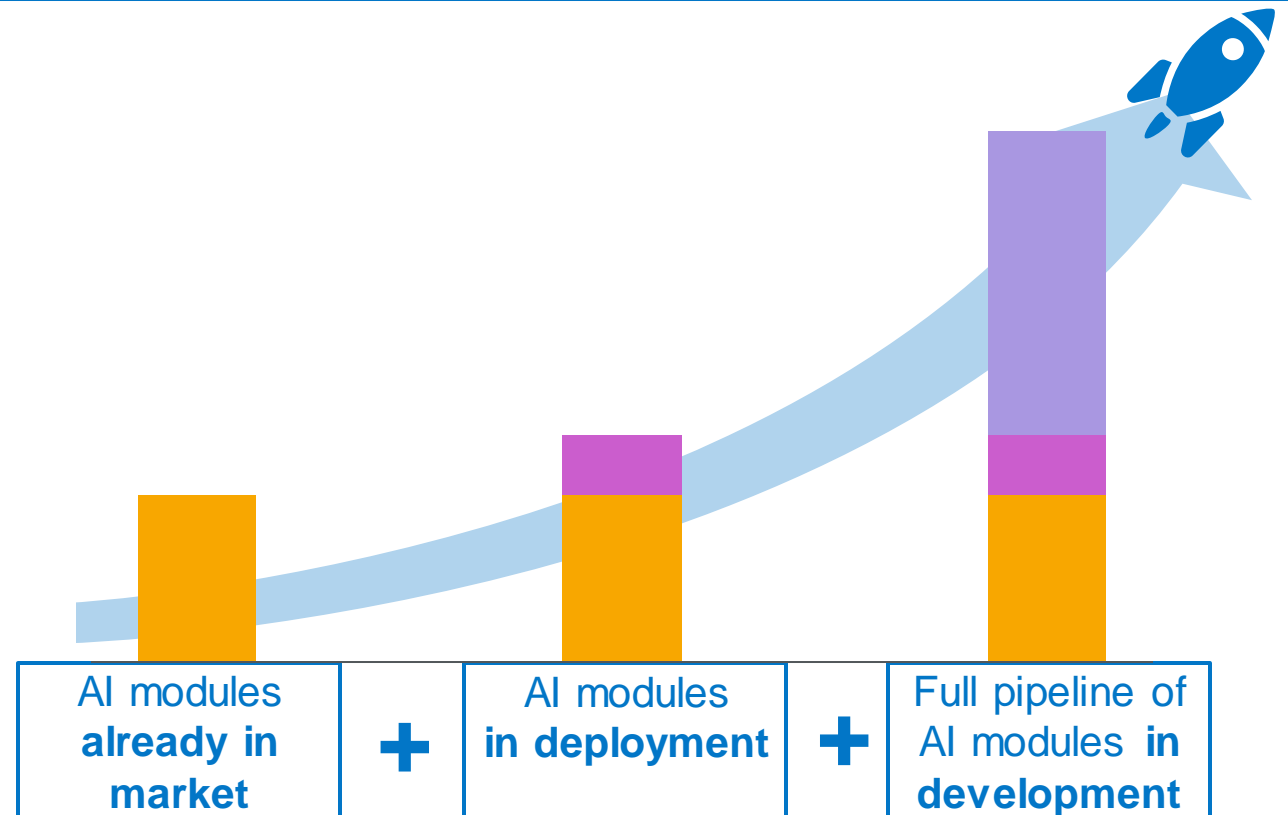
Provide better patient care

- **Earlier detection** of oral health issues
- **Improve clinical outcomes**

Work more conveniently

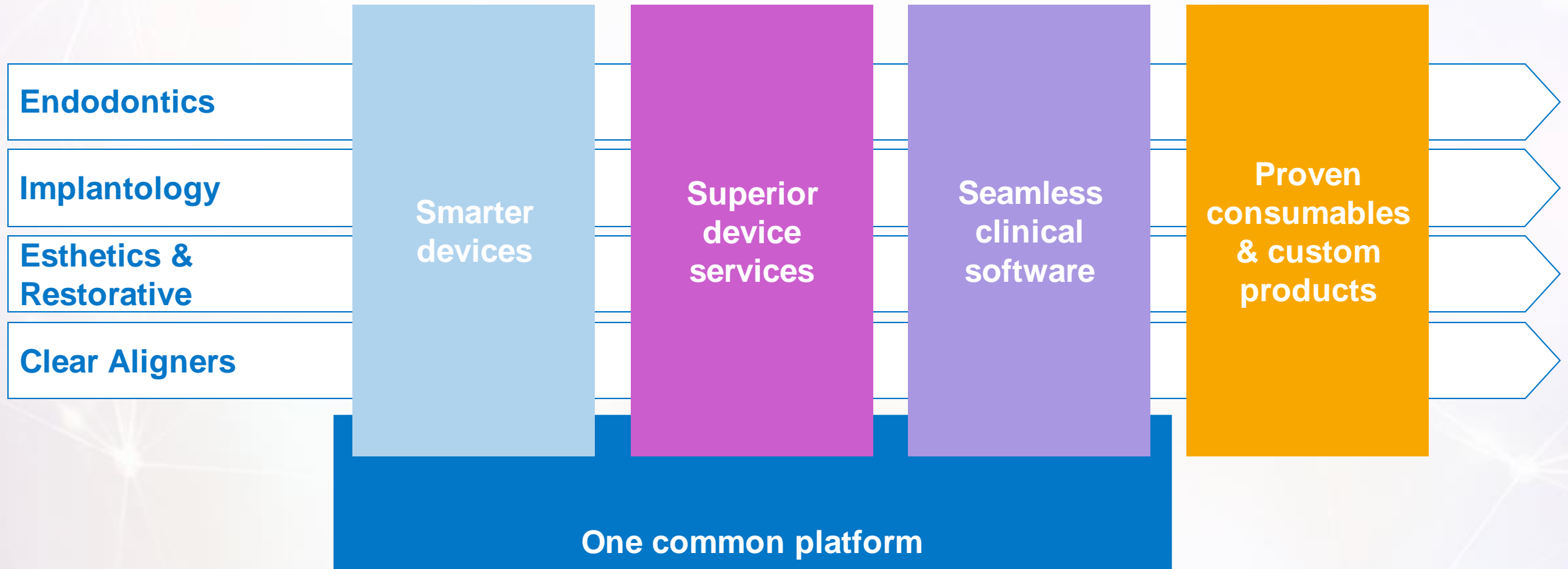
- **Seamless useability**
- **Easier collaboration**

...and will continue to push forward.



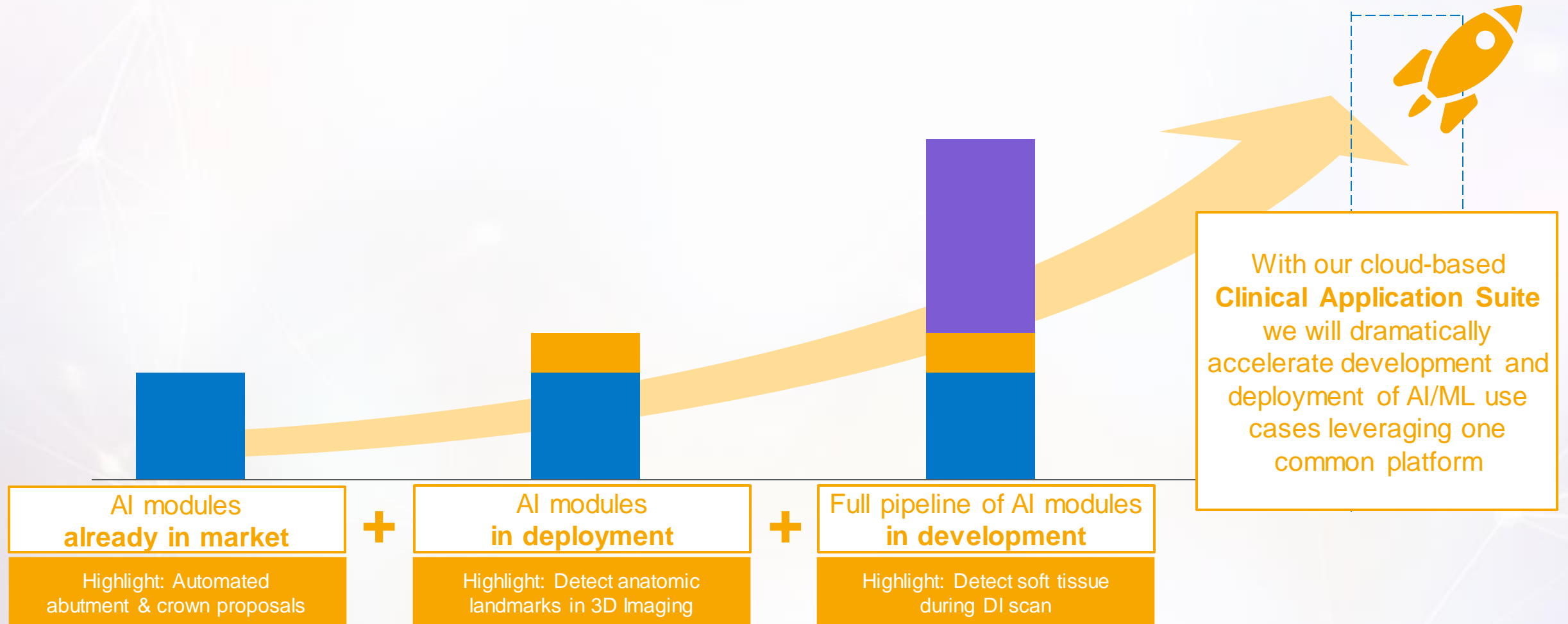


Dentsply Sirona serves customers to deliver key dental treatments with a state-of-the-art digital technology stack



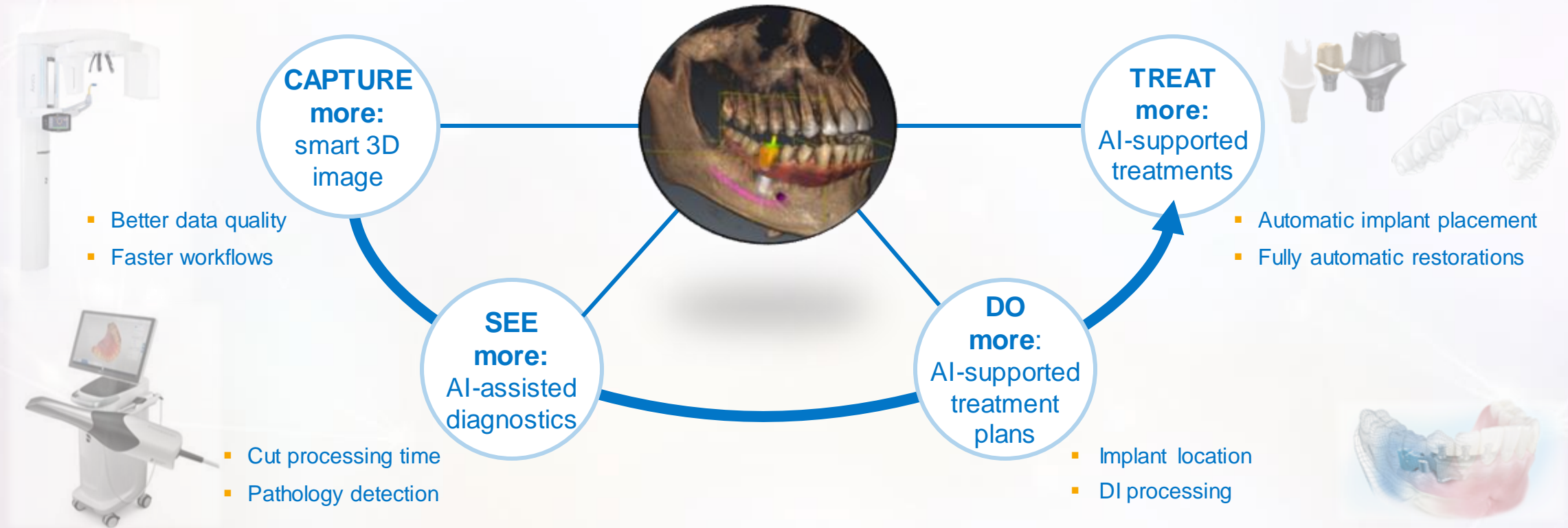


Our coming cloud deployment empowers AI@scale, accelerating utilization of our industry-leading offering





At the heart is the digital twin of the patient's mouth increasing efficiency, quality and insight via AI@scale



Clear Aligners

Chidam Chidambaram, Neeraj Gunsagar
SureSmile & Byte Leaders

SureSmile – Growth Driver for Dentsply Sirona

- Doctor driven professional aligners, up to class 3
- Premium Solution: Superior treatment planning
- Works with all DI systems. Seamless with Primescan
- Primarily in North America, expanding geographically
- Growing significantly



SureSmile - Product Releases

- Software: Significant UX enhancements - October
- SureSmile® VPro™ : High Frequency Vibration - December
- Whitening : US Only December



byte Who We Are?

Acquired by Dentsply Sirona in January 2021, Byte is a consumer-focused, doctor-directed leader in the at-home clear aligner market, providing nationwide access to an clear aligner system and growing suite of oral care solutions



byte Clear Aligners – Just The Beginning

Underserved US Market



70M People

- Large # of customers with mild-to-moderate malocclusions in the US and Abroad (3-4x US Market)
- Early stages of building awareness and product/service solution suite based on customer preferences
 - Pricing sensitivity
 - Convenient “at-home” coupled with doctor-direction
 - Speed and comfort (HyperByte)
- DTC huge positive for entire industry as “underserved market” provides long-term incrementality to dental offices
- We have doubled in a year with continued momentum as category gains awareness and marketing channels expand
- **How is Byte winning?** Top rated experience coupled with disciplined marketing across all channels drives strong unit economics and long-term foundation for success

byte What's Next?

- **Revenue:** Continued momentum on top-line growth through enhanced consumer experience and marketing expansion
- **Experience:** Deeper integration with HyperByte and Aligner Journey through consumer-friendly mobile app
- **Profitability:** Gross margin expansion driven by deeper supply-chain integration with Dentsply Sirona
- **Ecosystem:** Professional integration with select Dental offices (BytePro)
- **Global:** International expansion beyond US and Australia (UK 2022 launch)

Implants and Endodontics

Don Casey

Chief Executive Officer

Dentsply Sirona Implants Relaunch

- Common Dentsply Sirona Brand
- Prime Taper excellent immediate load new product
- Common prosthetics
- Simplant software refresh
- CEREC edentulous scanning
- Ossix bone regeneration
- Atlantis Custom Abutments
- Unified continuing education curriculum
- Lucitone digital dentures

Comprehensive set of products to enable and launch signature workflows



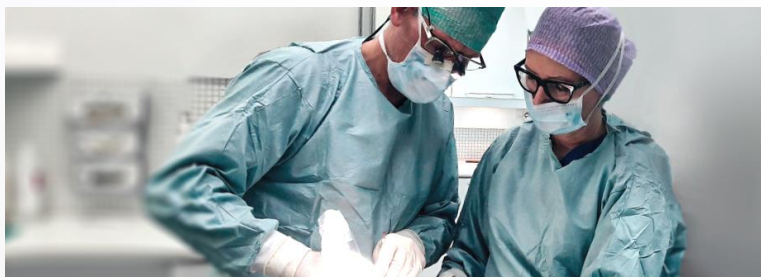
Dentsply Sirona Implants: The future is digital

Dentsply Sirona Implants transforms digital implant dentistry with solutions from scan to crown that outperform expectations in bone health, longevity and esthetics.



DIAGNOSIS + PLANNING

Optimize case planning with an eye on the outcome through fast, **accurate** imaging and close collaboration with the lab.



SURGERY + TEMPORIZATION

More efficient bone preservation and **longevity** begins by simplifying the augmentation procedure.

Simple, accurate and immediate placement with no trade-offs in control or performance.

Pre-milled temporary restorations afford streamlined success, total control and immediate **esthetics**.



RESTORATION

Expect a higher degree of **accuracy**, reduced patient visits and incredibly precise impressions.

Accurate design ensures excellent patient fit, enviable **esthetics** and optimal, long-lasting outcomes

DS Signature Digital Workflows

Workflows

Practice to Lab Signature Workflows: Single Tooth | Partial | Full Arch

DIAGNOSIS + PLANNING

SURGERY + TEMPORIZATION

RESTORATION

Procedures



**DIAGNOSIS +
PLANNING**

Axeos 3D
Primescan
Simplant Pro
Simplant Core File*



AUGMENTATION

OSSIX Bone
OSSIX Plus
OSSIX Volumax



**IMPLANT
PLACEMENT**

DS PrimeTaper
Simplant Guide*



TEMPORIZATION

Atlantis CustomBase*
Core File*
Temp Cylinders
Multilayer PMMA*



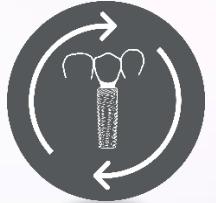
**FINAL
IMPRESSION**

Primescan
IO-FLO-S



**FINAL
RESTORATION**

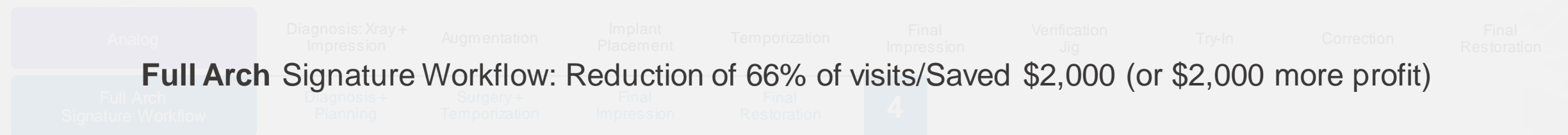
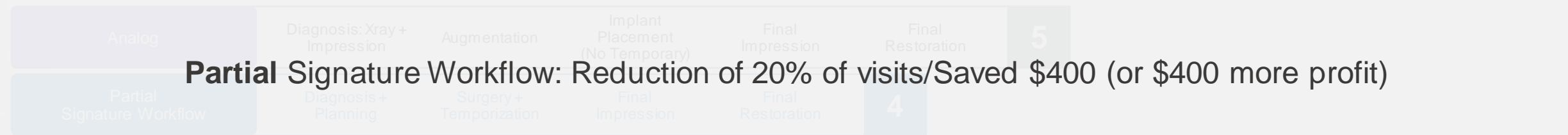
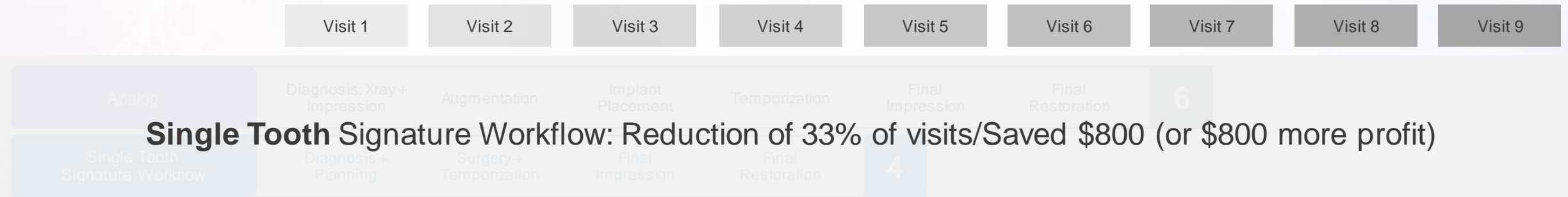
Atlantis CustomBase
Atlantis BridgeBase
Core File
Cercon ht ML



MAINTENANCE

Maintenance
Manual
Warranties

...equates to more cost-effective workflows



ProTaper Ultimate – Endodontics Organic Innovation

Shaping

File System
Simplicity

- Greater Shaping
- Ease of Use
- Fewer Files



Cleaning

Activator
Efficacy & Efficiency

- 25% better cleaning vs Sodium Hypochlorite
- 90 sec vs 15 minutes



Obturation

Bio Ceramic Sealer
Efficiency

- 100% Gutta-Percha point fit
- 60% faster set time

Providing the Dental practitioner with a **full range of cutting-edge root-to-crown solutions** to align with the evolving and diverse range of patient and the confidence to handle even the toughest cases providing optimal patient outcomes.

Q&A





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